



IDM Funding Models

Standard Product up to 250kW

Standard Product Programme

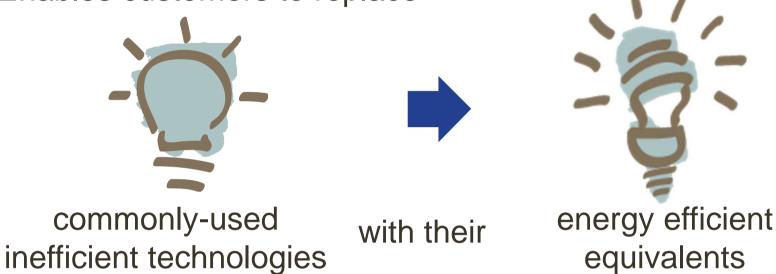


IDM offers Standard Product Programme as a key initiative in support of improved energy efficiency

Standard Product Programme



Enables customers to replace



Provides specific rebates for efficiency improvements derived from the implementation of approved technologies.

Standard Product Technologies





Energy efficient lighting systems



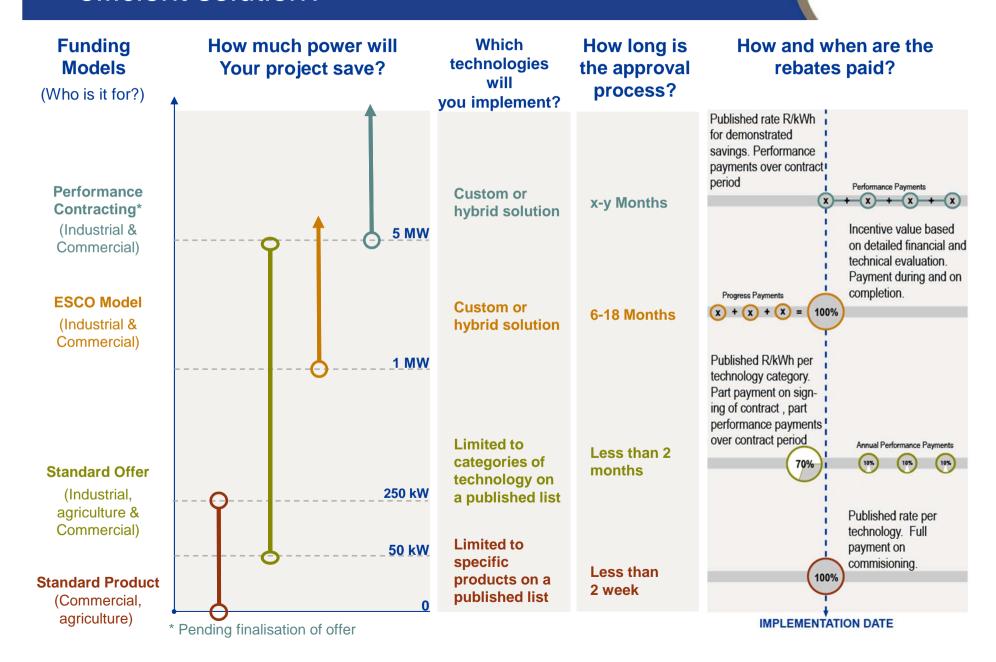
Energy and water efficient shower heads



Heat pumps

How can Eskom help me implement an energy efficient solution?





The Standard Product Funding Model

250 kW

1 kW



Who is it for?

How much power will Your project save?

How long is the approval process?

How is the rebate determined and paid?

Commercial and agriculture customers

For projects that save up to 250kW (with a minimum of 2 MWh per annum)

Less than 2 weeks

Published rate per technology
Full payment on commissioning

Application Specific Standard Product



Specific technology

Satisfies a specific requirement

Appeals to a wider market

Available as off-the-shelf components

Can be used in other EEDSM programs.

Component, sub-assembly, machine and/or programmable

Project Requirements



Demand reduction must be greater than 1kW

Must have a load factor of at least 5%

Energy savings must be greater than 2MWh/a

Standard Product rebate per customer per site limited to 250kW

Participant Requirements



Electricity bills fully paid-up

Eskom only pays rebates to the electricity customer or owner of the premises

Rebate Calculations



The maximum rebate to be paid to a customer under the Standard Product is limited to the **least** of:

- 1. 85% of actual costs
- 2. Technology benchmark as calculated by toolkit (http://www.eskomidm.co.za/industrial/sp)
- 3. Actual measured savings x 75% the relevant Standard Offer Programme (SOP) rate

DOA limits for rebate payment



6	CHEQUE REQUISITIONS AND NON SYSTEM GENERATED PAYMENTS (CHEQUE PAYMENTS NOT THROUGH APS AND NOT THROUGH PAYROLL)			
	Note: The cheque requisition authorities as listed below do not apply to payments processed as a result of the procurement procedures – 32-188 latest revision, which govern the procurement of goods and services.			
	6.1	< = R 100 000	Region:- Finance Officer (Group 7) Head Office:-Officer Management Accounting (Group 7)	Repetitive monthly payments only e.g. Rental payments, municipality payments, telephone payments etc. Restricted to officers holding a written delegation from the Regional Finance Manager (Group 4). Authority applies to all Regional cost centres for which the Regional General Manager has responsibility for.
	6.2	<= R 1 million	Region:- Financial Accounting Manager (Group 6) Head Office:- Management Accounting Manager (Group 6)	Region:- Only if the employee is appointed in writing by the Regional Finance Manager (Group 4). Authority applies to all Regional cost centres for which the Regional General Manager has responsibility; or General Manager (Distribution Finance) in the case of Head Office
	6.3	<= R 5 million	Regional General Manager (Group 3)	For all Regional cost centres and on recommendation from the Regional Financial Accounting Manager (Group 6).
	6.4	<= R 5 million	Regional Finance Manager (Group 4)	Authority applies to all Regional cost centres.

How to participate



